International Trade Workshops





Finance Your International Sales: Partnering with the Right Bank for Your Export Needs

When & Where

Tuesday September 28, 2010

8:30 am Registration, coffee and pastries 9:00 am - 11:30 am - Seminar

Cost: \$50

Rhode Island Economic Development Corporation 315 Iron Horse Way, Suite 101, Providence, RI

Course Highlights

- How to evaluate and select the best banking partner for your needs.
- Services your bank should be able to provide along with suggestions on what to do if your bank cannot service your needs.
- Advice on how to be prepared to meet with your bank.
- Identifying the many resources that are available to exporters to assist them with obtaining financial product knowledge.

Guest Speaker

Lisa Sasaki, CTP, Vice President, Comerica Bank

Lisa Sasaki, CTP, is a Vice President in the International Trade Finance Department at Comerica Bank. She is responsible for consulting and marketing International Trade Products/Services to U.S. - based companies that import, export or have foreign operations.

Upcoming Workshops

- Know the Law: The Foreign Corrupt Practices Act & International Developments in Anti-Corruption Law October 27, 2010
- International Sales, Real Ideas...Real Results, Resources that Work November 30, 2010
- International Dining Protocol, a Skills Luncheon

2nd week of December Date to be announced

Register at: www.risbdc.org or call 401-598-2702

